

TIMBERS COMPANY ESTABLISHES A NEW STANDARD IN LUXURY LIVING

Company Redefines the Concept Of Fractional Real Estate

In less than five years, Timbers Company, the developer of small, private, luxury resort properties including private residence clubs, boutique hotels, and golf club communities has established an unrivaled reputation in the fractional real estate industry. Their exclusive collection of intimate prestigious developments unlike any other are in the most sought-after destinations in the world. Current Timbers Company clubs include The Timbers Club at Snowmass, Colorado; Esperanza Resort at Cabo San Lucas, Mexico; and its most recent addition, The Rocks Luxury Residence Club in Scottsdale, Arizona. With these three properties, Timbers Company has taken the concept of fractional real estate to a new level of luxury, exclusivity and personal service.

Founded in 1999 by President David Burden, the company's success results from his ability to create exceptional private residence clubs that foster a sense of membership and cater to the lifestyle of discerning travelers. In addition to developing these clubs, Timbers Company is also responsible for their sales and marketing. With this experience, Timbers Company has developed a unique combination of elements that give its clubs a distinct advantage over their competitors: spectacular one-of-a-kind destinations; deliberately small memberships of successful, like-minded people; a private country club environment focused on member service; and beautifully developed residences that members want to own as a legacy for their families.

"Timbers Company clubs differ in three ways from other fractional developments or high-end resorts that offer residence clubs: size, exclusivity and luxury," says Burden. "We combine beautiful environments with privacy, personal service and luxury, and then eliminate the obligations of traditional home ownership to make the membership experience as seamless as possible."

Burden's insider knowledge of private clubs results from his experience as a development partner at the Roaring Fork Club, a private golf and fishing club in Basalt, Colorado, and as principal in the Melrose Company of Hilton Head Island, where he was

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responsible for the marketing and development of Indigo Run, a 1,700-acre country club community with two Jack Nicklaus courses.

Timbers Company's first club, *The Timbers Club at Snowmass*, is a magnificently appointed ski-in/ski-out, private mountain residence club on the slopes of the Snowmass ski area near Aspen, featuring eight buildings with 36 three-bedroom luxury residences, four town homes and an elegant clubhouse. Offering 288 residential memberships in one-eighth interests, the club sold out less than two years after opening.

Esperanza Resort is a private residence club and boutique hotel paradise that exudes a casual elegance while offering lush garden courtyards and sweeping vistas of the ocean from every room. Located adjacent to Esperanza, Cabo's acclaimed new resort, the club features privileged access to everything the luxury hotel and spa offers. Memberships are available in one-eighth and one-sixth interests.

The first luxury private residence club in Scottsdale, *The Rocks Luxury Residence Club* is a private, member-owned residence club that includes luxuriously furnished three- and four-bedroom villas, an elegant clubhouse, and privileged access to Troon Golf's 10 area golf courses and numerous other award-winning courses in the Scottsdale area. Memberships are sold in one-seventh undivided shares.

Some of the standard features and amenities at each of the clubs are pre-arrival grocery shopping, complimentary private transportation, concierge services, a private club lounge and spa facilities, daily housekeeping, full maintenance and repairs, year-round storage of the owner's household goods and equipment, ski-in/ski-out at Snowmass ski area, and priority tee times at The Rocks and Esperanza Resort.

"What's clear is that there is a growing market of affluent customers seeking quality, choice and convenience in where and when they purchase their second-homes. For many, Timbers Company offers just what they are looking for -- the best locations, accommodations and exclusive services," concludes Burden.

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About Timbers Company

Timbers Company is the developer of *The Timbers Club at Snowmass* in Aspen, Colorado; *Esperanza Resort* in Cabo San Lucas, Mexico; and the newest, *The Rocks Luxury Residence Club*, in prestigious North Scottsdale, Arizona. Founded by developer David Burden, Timbers Company has surpassed its competitors by offering a unique combination of equity ownership, vacation-home lifestyle and high-end resort amenities. Designed for vacationers who want all of the benefits of resort home ownership without the inconveniences of maintaining a second home, these properties provide personalized surroundings and services tailored to each member's tastes and preferences. Further information on each of the properties can be found online at www.timbersclub.com, www.esperanzaresort.com, and www.therocksclub.com or please visit Timbers Company at www.timberscompany.com.

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