

# TRADER MONTHLY

...SEE IT, MAKE IT, SPEND IT... APRIL/MAY... 2006... \$10...

THE THIRD ANNUAL

# 100

# HIGHEST-EARNING TRADERS

**WE'RE NAMING NAMES AND REVEALING \$\$\$ — AGAIN!**

**PLUS:  
DWIGHT  
ANDERSON  
SHARES HIS  
SECRETS**

**THE FINEST ...**  
# HELICOPTERS  
# RESIDENCE CLUBS  
# LUXURY WATCHES  
# BHUTAN RETREATS



JOHN DEVANEY  
(AND THE FRUITS OF HIS LABOR)  
DISTRESSED ABS MARKET MAKER  
#54, TRADER MONTHLY 100

Display until June 5 \$10.00 US \$15.00 Can

**LEWIS  
BORSELLINO:  
THE TRICKS OF  
HIS TRADES**

**DENIS LEARY  
SMOKES THE  
MARKET**

**FIRING UP THE  
FERRARI F430**





# GIMME SHELTER

Why burn your valuable vacation time booking a measly five-star hotel room when you could walk through the front door of a private luxury home and stroll out the back door into paradise? Behold the finest residence-club properties in the world — and the keys to making them yours BY SUSAN KIME

**SOME FOLKS CALL THEM** eureka moments. We prefer “no-brainers” — those new ideas that seem so inevitable, you can hardly imagine they never existed before. The ATM? The Fosbury Flop? Shorting Enron? In retrospect, no-brainers.

Such is the case with the latest and greatest improvement in twenty-first-century luxury travel: residence clubs. They are, in fact, such a good idea that every question about them sounds rhetorical. Vacation in an array of multimillion-dollar palaces for less than the typical down payment on a million-dollar home? No-brainer. Earn hefty returns on the type of indulgence for which you would normally pay through the nose? No-brainer. Lock in weeks- or months-long vacations with more butlers, private chefs and concierges than you could ever fully utilize? Yes . . . that's right . . . no-brainer.

Indeed, recent growth in the residence-club industry makes last year's energy market look like a lemonade stand. In the past two years alone, the number of residence clubs worldwide has increased more than threefold. By the end of 2006, it's projected to be a more than \$2 billion industry. And like the most robust of markets, it's rife with diversified stocks, from equity clubs to fractional interest clubs to non-equity “destination” clubs.

It was all enough to lure London-based hedge-fund manager Steve Sharma, who joined Solstice — itself founded by a former CBOT trader — after nearly a year of due diligence. “I was searching for a few exceptionally tasteful homes in great locations,” Sharma explains, “combined with solid financial returns.” Brian Brandon, a Eurodollar options trader in Chicago, signed on for the 300 homes of one of the largest clubs, Exclusive Resorts.

Then there's Ron Davis, a Dallas-based fixed-income trader. As he admits, he recently joined the non-equity Quintess club because “the homes were large enough that we could take the children and their friends and never bump into each other.”

Which might, in the end, be the most compelling rhetorical question of all: Buy yourself an investment that separates you, for weeks at a time, from your nattering brood?

No-brainer. ■



## Castello di Casole, Tuscany, Italy

**CLUB:** Timbers Company **TYPE:** Fractional and whole ownership **LOCATIONS:** Seven **MEMBERS:** 800 **FEES:** Variable by location; Castello di Casole offers one-tenth shares at \$550,000 for up to four weeks of use per year **THE PROPERTY:** A sublime 5,500-acre landholding in the rolling vineyard-laden hills of Tuscany, the Castello had been owned since the 1800s by a prominent Siena family. Now it's one of the more remarkable properties of the Timbers Company — making it both a historical abomination and damn good real estate. Surrounding the property's main castle are luxury farmhouses, between 4,000 and 7,000 square feet, each on 20 to 40 acres of land with their own private pool and guesthouse. The castle itself is being renovated into a five-star hotel with a fitness center and spa — an undignified fate for a castle, perhaps, but a spiffy amenity for you. 970-963-5005; [timberscompany.com](http://timberscompany.com)

## (OPENING SPREAD) Casa Miramar, Los Cabos, Mexico

**CLUB:** Crescendo **TYPE:** Real estate investment fund; members receive 60 percent of any appreciation in the properties **LOCATIONS:** Six existing; 30 properties under development **MEMBERS:** 50+ (cap at 252) **FEES:** \$295,000 for up to 60 days of use per year **THE PROPERTY:** Jeremy Wolfe, a managing partner at a private equity fund in California, is a member of Crescendo — and a fan of Casa Miramar. “At 6,200 square feet, with ocean and golf views, and a private chef and house staff, it's an investment in lifestyle,” Wolfe says. It's also an investment in three master suites with private balconies, a heated infinity pool, 25-foot cathedral ceilings and an outdoor kitchen — which is great in case you get so tired of your private chef that you can no longer stand having him in the house. 800-949-3579; [crescendoresidences.com](http://crescendoresidences.com)